

# JURIDOC

Meet the World's Most Complete  
Contract Lifecycle Management Platform

Try it free | [www.juridoc.com.br](http://www.juridoc.com.br)

# THE PROBLEM

Contract is the most important business document that protects your rights in every agreement

**26,000 docs**

CREATED OR RECEIVED / YEAR / LAWYER

**50%**

YEAR ON YEAR GROWTH

**\$7,000**

AVG. LEGAL DOC. COST MANAGEMENT

Source: IACCM / APPTUS / METAJURE

But creating of contract workflow from end-to-end that works for everyone is a huge challenge



NOT COLLABORATIVE



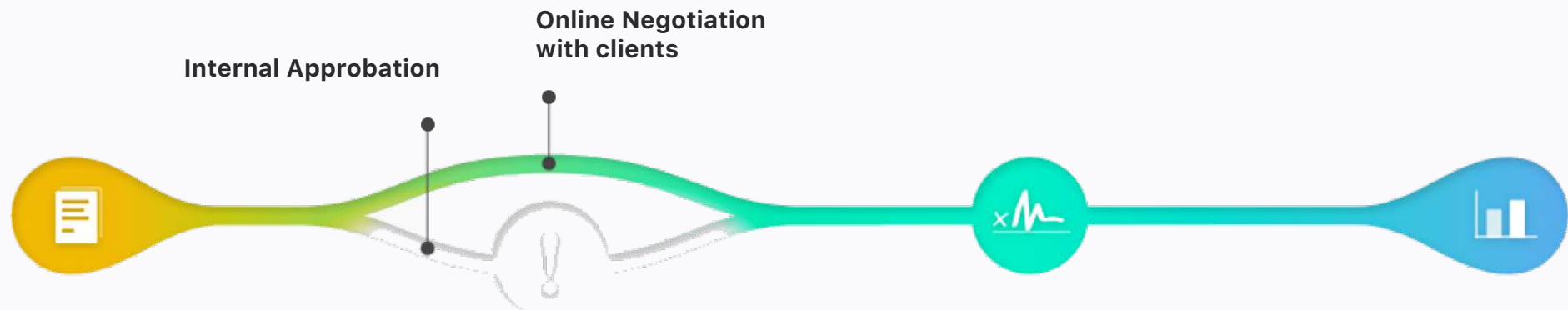
BAD PRODUCTIVITY



ERROR-PRONE

# THE SOLUTION

A cloud based Contract Management Platform that facilitates the contract lifecycle from A to Z



## AUTOMATE

Save Time up to 80%



## NEGOTIATE

Close deals faster



## SIGN

Accelerate Your Sale Cycle



## MONITOR

Improve Performance & Compliance



## Automated Document Creation

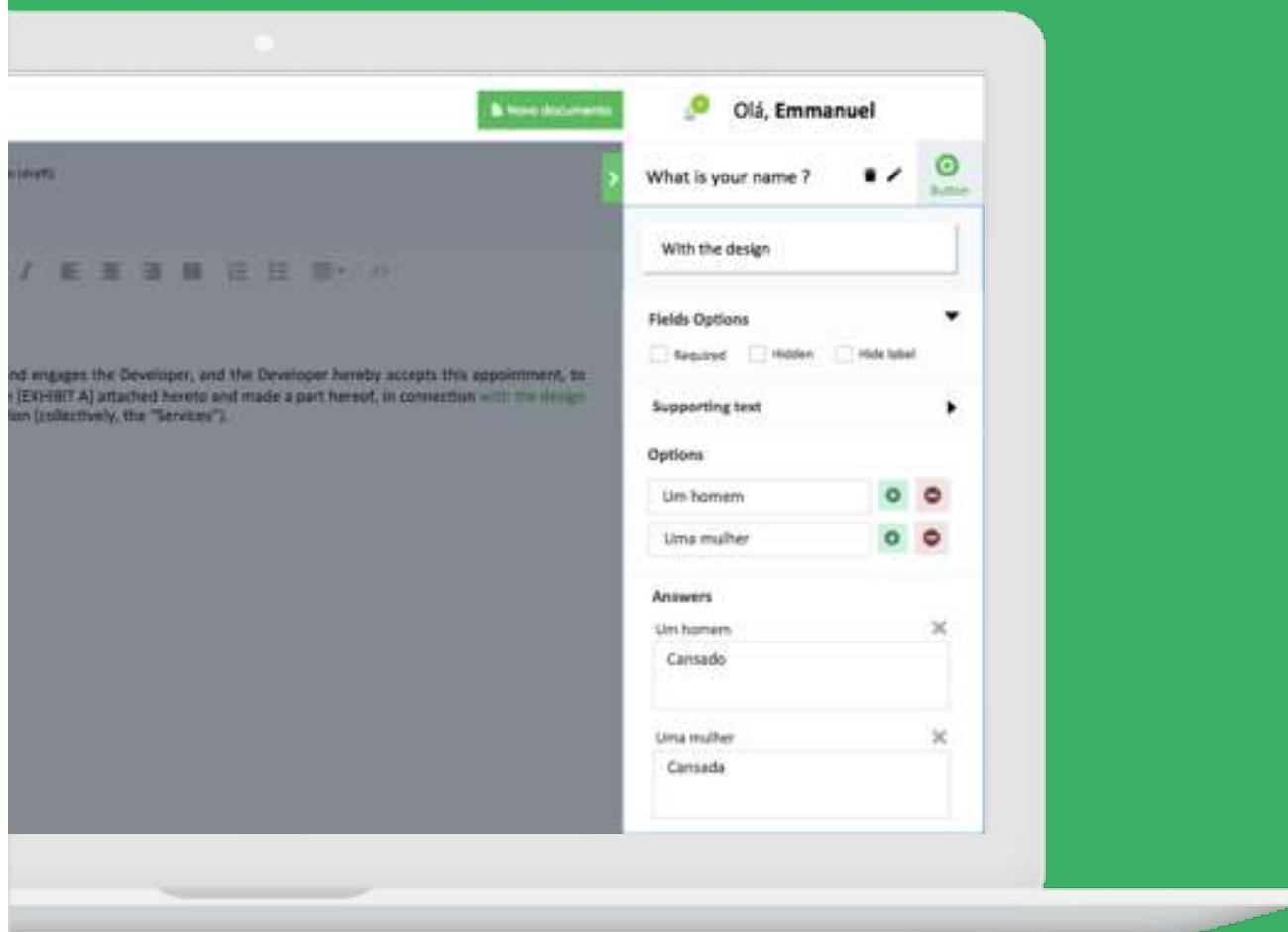
Save time

- ✓ Simple enough to anyone to use
- ✓ Increase your compliance  
100% error free
- ✓ Integrated with your favorite CRM solution

pipedrive



HubSpot





# Become a better negotiator

## Close deals faster

✓ Online editing and negotiation with track changes

✓ Intuitive collaboration

✓ Increase your chance of success with A.I.

Document Index

- 1. Purpose
- 2. Compensation
- 3. Term

**Contrato de trabalho** Negotiation

Paragraph B / [Formatting icons]

**1. PURPOSE**

The Company hereby appoints and engages the Developer, and the Developer hereby accepts this appointment, to perform the services described in [EXHIBIT A] attached hereto and made a part hereof, in connection with the design and development of the Application (collectively, the "Services").

**2. LATE PAYMENT**

Any payment not received on the due date will accrue interest at a rate of 1,5% per year.

Negotiate position

CHANGE REQUEST Tues, 25<sup>th</sup> December 2018, 17:00

Any payment not received on the due date will accrue interest at a rate of ~~1,5%~~ 2% per year.

Fallback positions are available for this clause

Decline Ask the lawyer Counter  Accept request

Open Issues (2)

- CHANGE REQUEST Late payment New change request
- CHANGE REQUEST Late payment New comment

Resolved Issues (1)

- CHANGE REQUEST Payment Term

... Neither party shall be liable to the other party for any indirect or consequential loss or damage ...

Success rate: 93%  
Risk rating: Medium



## Sign docs. in minutes

### Accelerate your sales cycle

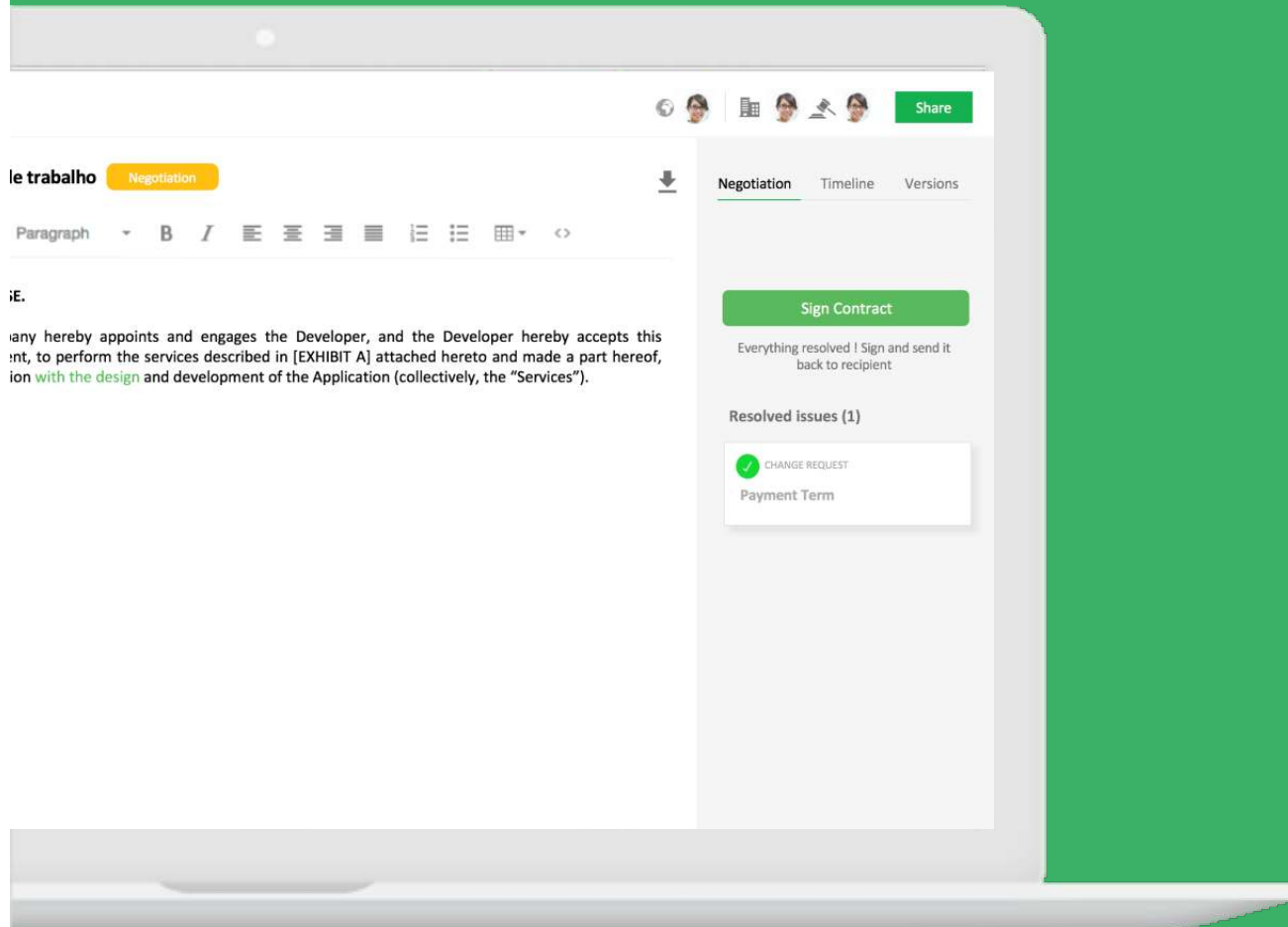
- ✓ 100% paper free
- ✓ Automated signing process
- ✓ Legal and secure
- ✓ Integrated with your favorite eSign solution

 HELLOSIGN

 Adobe Sign

 DocuSign

 SignRequest





## Be up to date, all the time

Improve performance

✓ Expiration and renewal alerts

✓ Smart reminders

✓ Analytics and reporting

The screenshot displays the IBM document management dashboard. At the top left is the IBM logo and a 'Novo documento' button. The user's name 'Olá, Emmanuel' is shown at the top right. The dashboard features four key metrics: 'Agreement in Progress' (25), 'Total Value of Agreement in Progress' (R\$30.000), 'Agreements Near Completion (75%+)' (5), and 'Average time on Negotiation' (15 days). Below these are sections for 'Actions required (22)' and 'Expiring Contracts (5)'. The 'Actions required' section includes tasks like 'Sign the NDA - 2days left' and 'Send the disclosure agreement - Urgent'. The 'Expiring Contracts' section lists three contracts with 2, 30, and 60 days remaining. At the bottom, there is a 'Progress on documents' table.

Progress	Title	Type	Approvers / Recipients	Created	Status
66% Good progress	Declaration Maxime	Declaração de trabalho	MT SB	Maxime Troubat 5 minutes ago	Negotiation

# BUSINESS MODEL

We are a SaaS platform with an Annual or a Monthly Subscription

FREE

**Up to 3 users**

Unlimited Documents and  
Models  
Basic Negotiation  
Performance Dashboard  
Secure Cloud Storage

ESSENTIAL

From  
**\$19/month/user**

Document Expiration &  
Reminders  
Document Lifecycle

PROFESSIONAL

From  
**\$45/month/user**

Content Library  
Custom Branding  
CRM Integration  
Multiple Team & Workspace





## COMPETITIVE ADVANTAGES

### ULTRA COMPLETE

The only true app available to manage the entire contract lifecycle

### EASE OF USE

The app is simple, intuitive and does not require any code.

### NO INTEGRATION

SaaS platform. No training period needed to use the app.

### AFFORDABLE

The app is free up to 3 users. Starting at 19\$/user/month after.

### OPEN API

Integrated with the most famous CRM and eSign solutions on the market.

### 100% PAPERLESS

Everything can be done on the platform, from the creation to the signature.

# THE RIGHT MIX OF PASSION AND EXPERIENCE



**Maxime Troubat**

*CEO, co-founder*



**Adrien Millat**

*COO, co-founder*



**Silas Balmante**

*CTO, co-founder*



**Felipe Novak**

*Legal Director*



**Juliana Trindade**

*Content Marketing  
Manager*



**Grégory Marrocco**

*Sales Director*

## Accelerators



## Prizes



# THANK YOU

“Let’s bring to the world a new generation of paperless CLM not to lose anymore money and time when contracting or elaborating legal document ”

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